

For Immediate Release

Presidio Named to 2018 CRN® IoT Innovators List

Presidio Recognized for Breakthrough IoT Solutions

New York, NY – November 05, 2018 – [Presidio, Inc.](http://www.presidio.com) (NASDAQ:PSDO) (together with its subsidiaries, “Presidio” or the “Company”), a leading North American IT solutions provider delivering Digital Infrastructure, Cloud and Security solutions to create agile, secure infrastructure platforms for its customers, today announced that CRN®, a brand of The Channel Company, has honored Presidio with a 2018 IoT Innovators award. The second annual IoT Innovators list recognizes North American solution providers and systems integrators whose design and implementation of groundbreaking solutions place them at the forefront of the IoT era.

Presidio has been in the IoT space for over 10 years, with successful engineering, deployments, and managed services in rail connectivity, covert tracking, and transportation. Presidio has implemented many connected transportation solutions, including an IoT connected school bus architecture to maximize the learning environment and increase student safety.

Another area of success is in safety and security. Presidio is a leader in the Physical Security market, with deployments of Access Control and Video Analytics solutions across the country. Presidio recently completed the deployment of a Judicial Center video surveillance and access control solution in Tennessee. “Presidio continues to focus in this market, leveraging AI and real-time situational awareness in video analytics as technology advances,” said Bob Cagnazzi, Chief Executive Officer of Presidio.

Most recently, Presidio had the opportunity to leverage its skill in IoT, Network, and Collaboration to win a large coworking opportunity. The opportunity follows the trend of shared workspace concepts, and is currently deploying over 45 coworking office spaces across the country. “This opportunity represents one of many that are being deployed in the Smart Buildings category,” said Mr. Cagnazzi.

“CRN’s IoT Innovators List includes breakthrough leaders in the IT channel who are leading the way into the ever-growing, opportunity-rich age of IoT,” said Bob Skelley, CEO of The Channel Company. “Each of these innovative companies has brought to market a complex and cutting-edge integration of platforms, software tools, and technologies to create unique Internet of Things solutions. Their remarkable IoT innovations are helping customers solve business challenges and move ahead of their competitors in this fast-paced age of digital transformation.”

The IoT Innovators list was announced at the IoTConnex Virtual Conference (www.IoTConnex.com) on October 24th and featured on CRN.com at www.crn.com/IoTInnovators.

PRESIDIO®

Future. Built.

ABOUT PRESIDIO

Presidio is a leading North American IT solutions provider focused on Digital Infrastructure, Cloud and Security solutions to create agile, secure infrastructure platforms for its customers. We deliver this technology expertise through a full life cycle model of professional, managed, and support services including strategy, consulting, implementation and design. By taking the time to deeply understand how our clients define success, we help them harness technology advances, simplify IT complexity and optimize their environments today while enabling future applications, user experiences, and revenue models. As of June 30, 2018, we serve approximately 8,000 middle-market, large, and government organizations across a diverse range of industries. Approximately 2,900 Presidio professionals, including more than 1,600 technical engineers, are based in 60+ offices across the United States in a unique, local delivery model combined with the national scale of a \$2.8 billion dollar industry leader. We are passionate about driving results for our clients and delivering the highest quality of service in the industry. Presidio is majority owned by affiliates of Apollo Global Management, LLC (NYSE:APO). For more information visit: www.presidio.com.

ABOUT THE CHANNEL COMPANY

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end-users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. Follow the Channel Company on www.thechannelco.com.

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